KMC Investor Report

June, 2017



This meeting may contain forward-looking statements with respect to the financial condition, results of operations and business of the company. These forwardlooking statements represent the company' s expectations or beliefs concerning future events and involve known and unknown risks and uncertainty that could cause actual results, performance or events to differ materially from those expressed. Certain statements, such as those that include the words "potential", "estimated", and similar expressions or variations on such expressions may be considered "forward-looking statements" . Financial numbers in this report may include preliminary unaudited numbers or management accounts.



Agenda

KMC Group
Pursuit of Excellence
Integration & Development plans
Financial Summary



KMC Group

KMC

The Pursuit of Perfection

The foundation of KMC was initiated in 1977 with the purchase of several second-hand chain manufacturing machines by KMC founder, Charles Wu. At that time, it was the smallest chain manufacturer in the world, but with Charles determination and professionalism coupled with superior manufacturing processes ,KMC quickly became the market leader in chains.



KMC is the Largest chain manufacturer in the world

Circles from 1977



Milestone

2017, 5th Golden Decade Plan

2014, Strategy Partners introduced • 2012, Listed, start to Intergrade and Develop • 2000, Global Operation

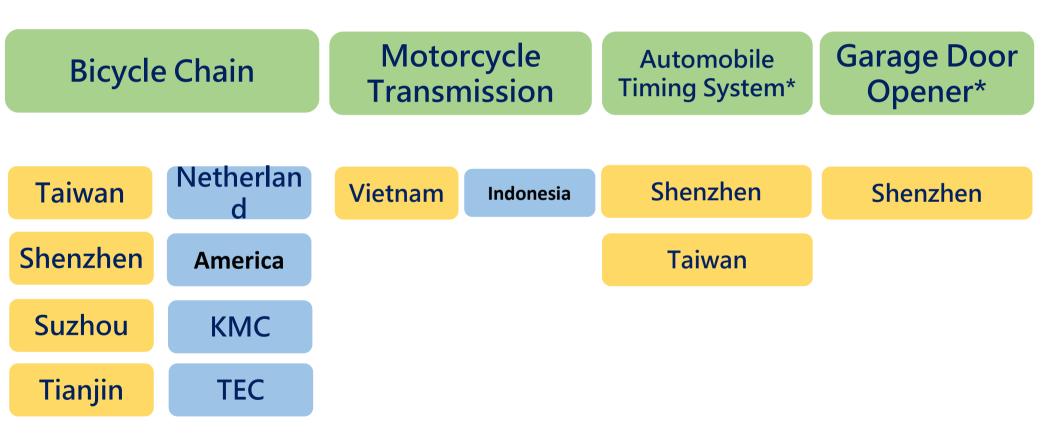
1989, Composition Cross-Straits

1986 started partnership with SHIMANO

• 1977, Established



Business of KMC Group



KMC

*consolidated in 3Q17



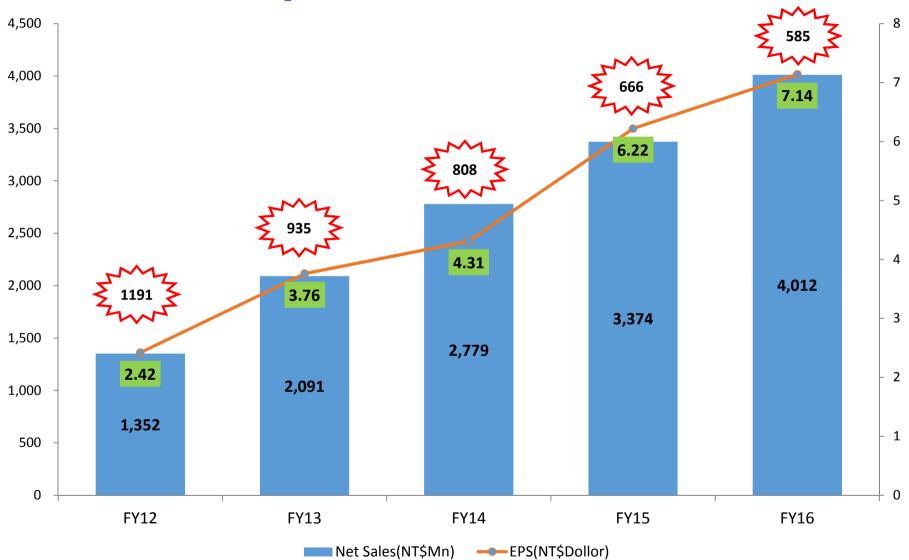
Global Distribution, KMC reaches over 130 countries in 13 languages





Pursuit of Excellence

Taiwan Top 2000



Source : COMMONWEALTH, Taiwan





12 iF Awards in 9 Consecutive Years5 Taiwan Excellence Awards in 7 years5 Red Dot Awards in 3 years



















Integration in Core Technology

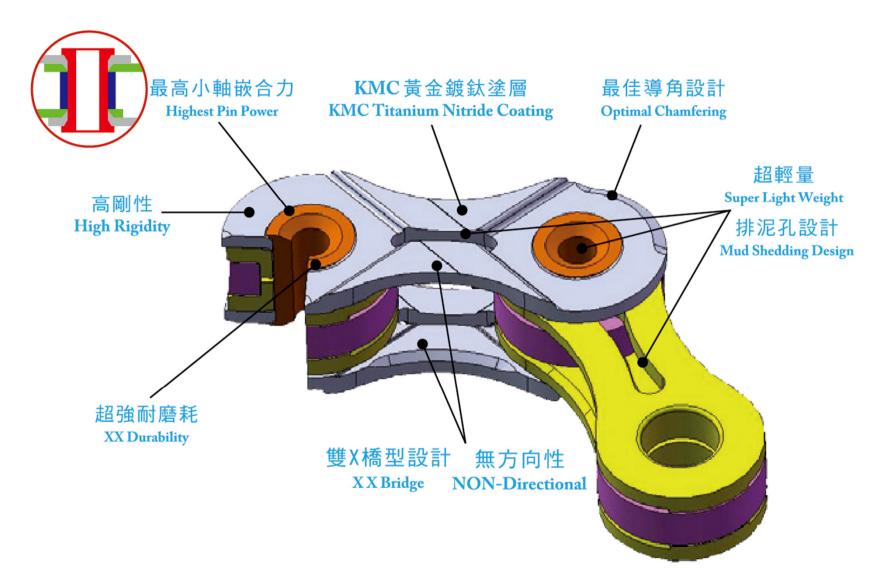
Key Technology :
1) Link and Structure Design
2) Premium Coating and Heating Process

KMC Champion Chain

Precise Mold

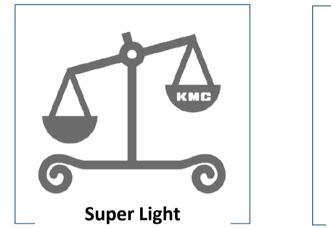


Unique KMC Chain



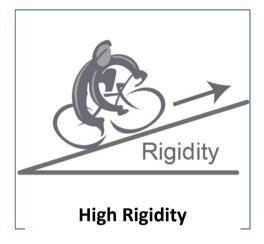


Why KMC Chain ?









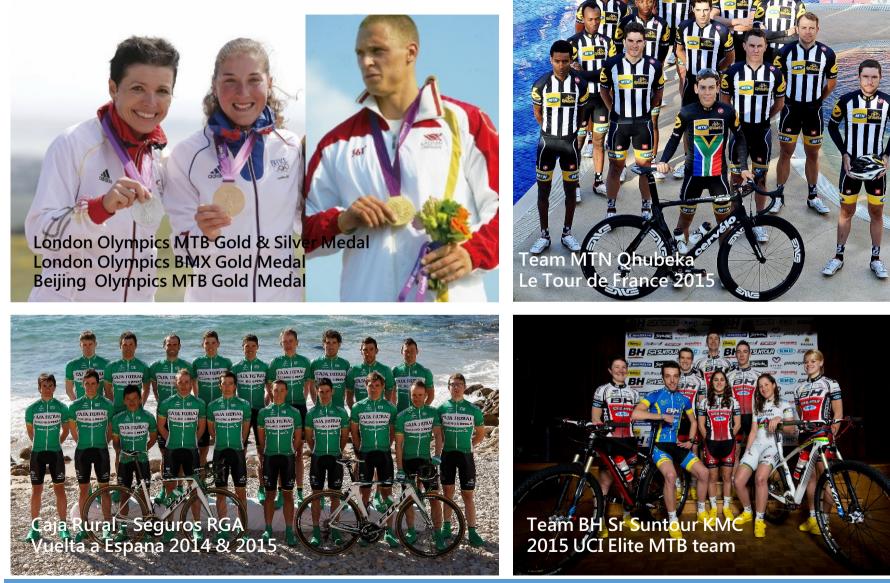








KMC Sponsored Top Riders and Teams







KMC cooperates with many cycling associations to promote cycling culture an sports.

- Dream-Maker
- Young Rider Training
- Elderly Physical Fitness
 Detection
- School Community Sponsorship

- Love Cycling
- Taiwanese Cycling Team Sponsorship
- Bicycle Knowledge
 Propagation

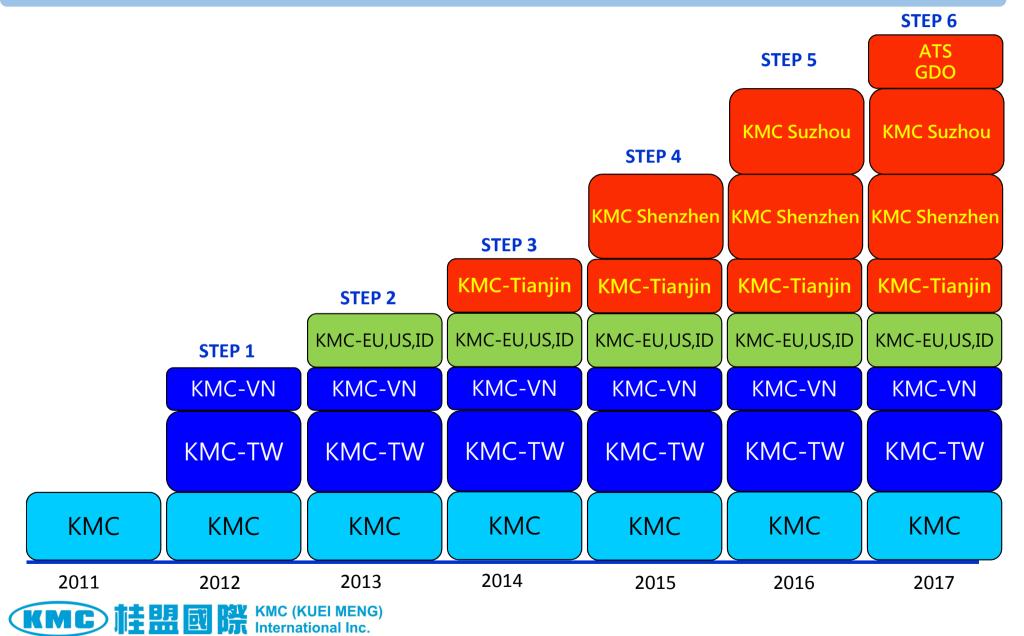




Integration & Development plans

KMC

Integration plans



Prior Acquisition

新台幣百萬元/ unit in NT\$ million

年度 (Year)	被收購公司 (Target Company)	收購價格 (Purchase Price)	收購價對淨值比 (PB Ratio)	本益比 (PE Ratio)
FY12	台灣桂盟 /越南桂盟 (KMC Taiwan & Vietnam)	1,000	1.7	6.1
FY13	歐洲/美國桂盟 & 印尼桂盟 (KMC Europe/ USA and KMC Indonesia)	400	1.5	7.8
FY14	天津桂盟 (KMC Tianjin)	800	1.7	8.9
FY15	深圳桂盟 (KMC Shenzhen)	2,950	1.5	8.9
FY16	蘇州桂盟 (KMC Suzhou)	1,600	1.7	8.9
FY17	汽車正時&車庫門開門機 ATS & GDO	1,000	2.4	9.2

*2017年第3季併入 (consolidated in 3Q17)

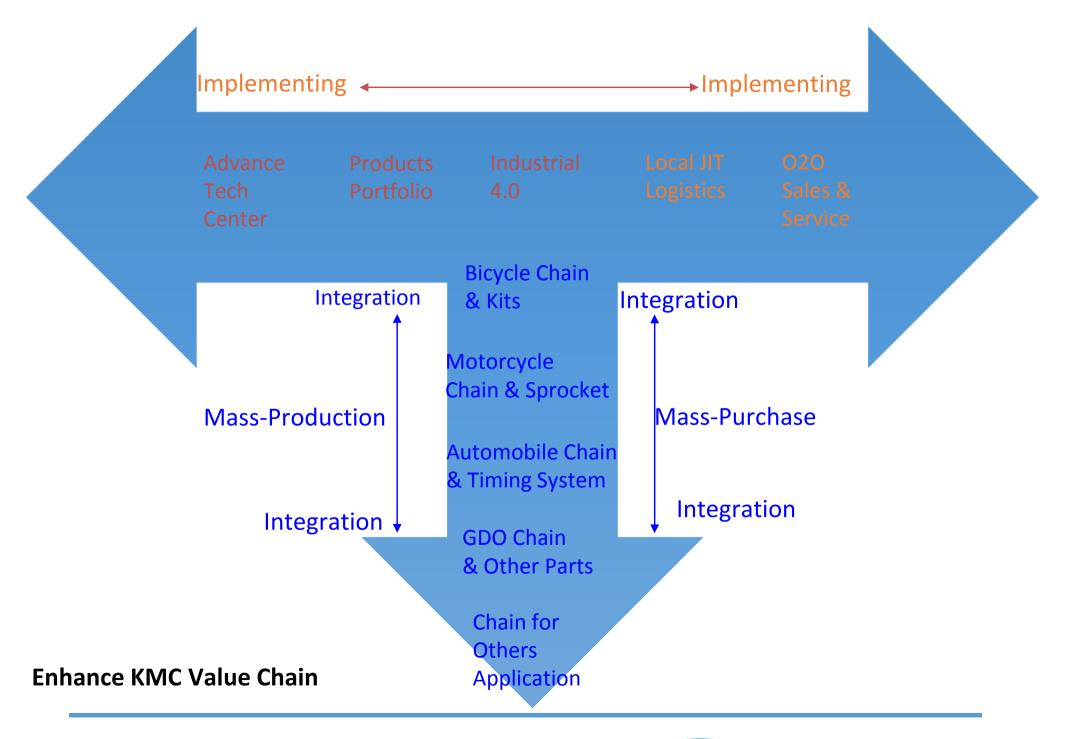


Enhance Value Chain: Integration & Implementing

Phase I

3~5 Years





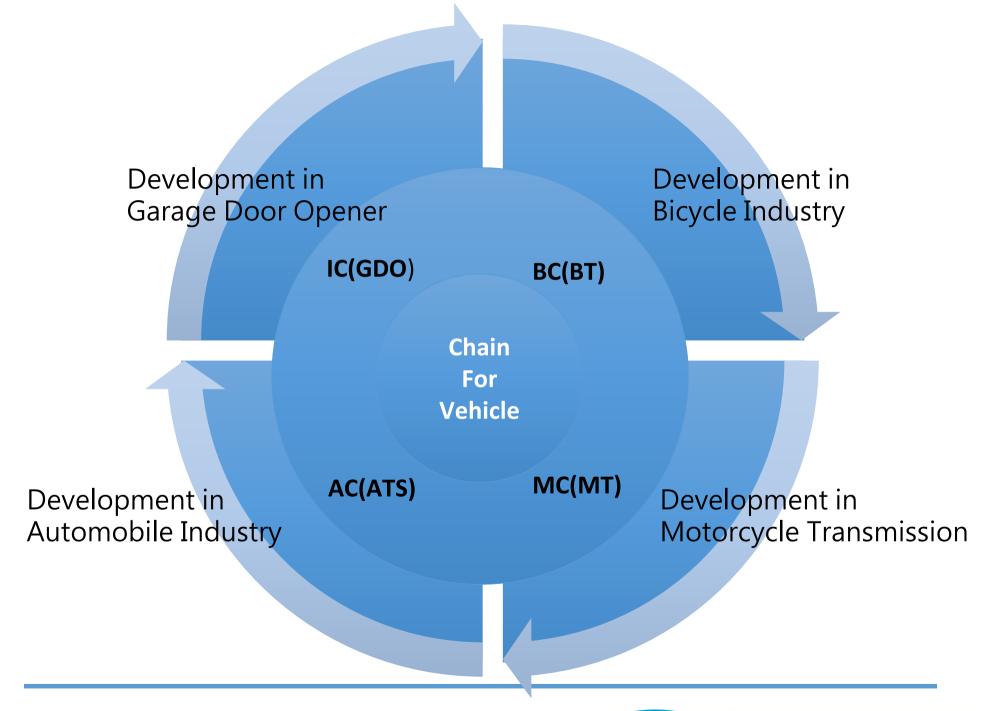


Concentric Growth: Synergy & Diversify

Phase 2

5~10 Years







Financial Summary

KMC

Consolidated Balance Sheet

合併資產負債表Consolidated Balance Sheet (Audited)

新合幣百萬元/Unit:NT\$ million

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		FY11 經營層改組 Backdoor-listing		FY12 收購台灣/越南桂盟 KMC-Taiwan/Vietnam consolidated		FY13 收購歐美印桂盟 KMC-EU&US&ID consolidated		FY14 收購天津桂盟 KMC-Tainjin consolidated		FY15 收購深圳桂盟 KMC-Shenzen consolidated		FY16 收購蘇州桂盟 KMC-Suzhou consolidated		1Q17	
現金及約當現金	Cash and cash equivalents	830	88%	395	20%	681	28%	900	26%	1,560	22%	1,609	19%	1,632	20%
其他流動資產	Other current assets	92	10%	670	34%	840	32%	1,012	29%	1,520	22%	1,969	23%	1,809	22%
固定資產	Fixed assets	2	0%	514	26%	486	19%	824	23%	2,476	3 8 %	2,959	3 8 %	2,808	34%
其他資產	Other assets	15	2%	382	19%	584	23%	772	22%	1,412	20%	2,029	24%	1,992	24%
資產總計	Total Assets	939	100%	1,961	100%	2,592	100%	3,508	100%	6,969	100%	8,565	100%	8,241	100%
銀行借款	Loan from bank	0	0%	341	17%	706	27%	586	17%	1,249	18%	3,095	36%	2,823	34%
其他及長期負債	Other liabilities	76	8%	499	25%	385	15%	657	19%	1,713	29%	1,244	15%	1,195	15%
負債合計	Total Liabilities	76	8%	841	43%	1,093	42%	1,244	35%	2,962	43%	4,340	51%	4,019	49%
股本	Capital	1,030	110%	1,030	53%	1,056	41%	1,092	31%	1,200	17%	1,200	14%	1,200	15%
保留盈餘及其他	Retained Earnings	(168)	-18%	90	5%	443	17%	1,173	33%	2,807	40%	3,025	3 8 %	3,023	37%
股東權益合計	Total Equity	862	92%	1,120	57%	1,499	58%	2,265	68%	4,007	57%	4,225	49%	4,223	51%
負債及股東權益總計	Liabilities and Equity	939	100%	1,961	100%	2,592	100%	3,508	100%	6,969	100%	8,565	100%	8,241	100%



Consolidated Income Statement

合併損益表Consolidated Income Statement(Audited)

新台幣百萬元/Unit:NT\$ million

		FY11		FY12		FY13		FY14		FY15		FY16		1Q17	
		經營用	經營層改組		收購台灣/越南桂盟		收購歐美印桂盟		收購天津桂盟		收購深圳桂盟		收購蘇州桂盟		
		Backdoo	or-listing	KMC-Taiwa conso	an/Vietnam lidated		l&US&ID lidated		KMC-Tainjin KMC-Shenzen KMC-Suzhou consolidated consolidated consolidated						
營業收入	Net Sales	173	100%	1,353	100%	2,092	100%	2,780	100%	3,374	100%	4,013	100%	1,121	100%
營業毛利	Gross Profit	22	13%	384	28%	645	31%	948	34%	1,298	38%	1,792	45%	514	46%
營業利益	Operating Profit	(30)	-18%	248	18%	403	19%	537	19%	753	22%	1,094	27%	335	30%
凈利	Net Income	2	1%	257	19%	378	18%	462	17%	700	21%	857	21%	248	22%
每股盈餘	EPS(NT Dollars)	0.02		2.49		3.76		4.31		6.22		7.14		2.06	



For more information or to provide feedback on our investor relation, please contact at

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The Largest Chain Manufacturer In The World